Private Loans secured by Reg'd 1st Mortgage(s)



Effective as at: 31/12/2020

Equity Lenders Funding Line & Others

Loan type

Short and long term unregulated loans available to company and corporate trustees of family trust borrowers, individuals by way of registered 1st mortgage against residential / commercial property, development sites or vacant land

Features

Asset lend only - no requirement to provide any financials Loans based on property value and not on contract price Loan terms of up to 3 years (not applicable to 62-day loan product) No credit scoring. Personal credit reports on case-by-case basis if req'd by lender

Residential Interest Rates		
for Pty Ltd Company	From 5.95% p.a + 0.1% pm management fee (location restrictions apply)	
borrowers		
Residential Interest Rates		
for Personal borrowers	From 13.2% p.a to 15% p.a (62-day loans)	
Commerical Interest Rates for Pty Ltd Company's	From 8.95% p.a (location restrictions apply)	
Interest Type	Fixed interest only (IO)	
Interest Payments	Monthly in advance, part-prepaid or prepaid for requested loan term	
Interest Payments O/O	Prepaid for requested loan term Residential, monthly for commercial	
Loan Term (Minimum)	1-month	
Loan Term (Maximum)	Up-to 36 months for Company Borrowers and up-to 2-months for Individual Borrowers	
Redraw	Not available	
Rollover Term(s)	Available subject to acceptable loan repayment history per request	
Suitability	Purchase, Refinance, Equity Release, Bridging, Construction, Land Subdivision	
Max LVR Residential	Up-to 75% 1-2 lenders and up-to 70% with other lenders	
Max LVR Commercial	Up-to 65%	
Max LVR Vacant Land	Up-to 70% but typically 65%	
Min Loan Amount	\$50,000 for Business Use \$200,000 for Personal Use	
Max Loan Amount	No set limits. Typically up-to \$50m available	
Acceptable Borrowers -	Company or Corp Trustee of a Family Trust (brand new or established). Loans to individuals	
Business	are available - refer 62-day loan product	
Acceptable Borrowers - Personal Names (NCCP)	Not available	
Loan Payback - end of	Refinance, sale of property, sale of stock, working capital, inheritance, outstanding	
term	work/invoices, commissions due etc	
	Bridging, commencing a new business, business bond, business taxes, purchase or	
Loan Purpose (Business &	investment in business assets, business stock, business equipment, business invoices,	
Personal)	purchase of shares, refinancing a margin loan, preparing a property for sale, property	
	purchase, equity release, land development, construction	
62-Day Loans	Personal borrowers (unregulated), no company required, max loan term 62-days,	
	minimum loan amount \$200,000, max fees 5% in total	
Eligible Security	Residential, Commercial, Industrial, Retail, Raw Land & Vacant Land	
Rural Property & Land	On application but typically populations of minimum 50,000	
Eligible Locations	Capital Cities & Major Coasts	
Land Subdivision	Yes, Australia-wide	
Construction	Yes, house and land, multiple dwellings etc	
Security Assessment	Equity Lenders to advise if full on-site inspection and valuation is required	
Joint and Several	All third-party security providers, all directors (particularly shareholder directors) of the	
Guarantees	borrowing entity, any corporate shareholder of the borrowing entity	
Letter of Offer	No fee - allow 1-2 business hours to prepare	
Documentation	Completed Equity Lenders application pack + rates notice(s) + ID(s)	

Fees

Lender's Estab Fee	From 1.1% of the gross loan amount and included in the loan
Equity Lenders P/L Fee	From 1.1% of the gross loan amount and included in the loan (min \$3,300)
Lender Discretionary	From \$1,000 if Lending Manager determines loan amount + loan term is insufficient to
	provide acceptable return to stakeholders
62-Day (Personal Name)	5% in total as advised by the Gov't for short-term unregulated loans outside of credit code.
	Equity Lenders uses only the one lender offering these loans
Rollover	From 0.5% of gross loan amount - lender specific
Due-diligence	Applies only to certain lenders
Security Assessment	From \$400 + GST. Lender will quote in offer letter and fee is payable upfront
Management (if	From 0.1% per month for loan term and is lender specific
applicable)	
Legals (indicative)	From \$2,200 + Disb from \$550 and included in the loan

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