# **Private**Lending

Product Guide Effective Oct 2023

## Secured business finance is available and includes: 2nd mortgages | Purchases | Bridging | Equity Release

| 1. Funding Rate Card Loan Product Matrix for <b>Private Lending Holdings</b> Pty Ltd |                           |  |              |                          |         |           |                 |                                     |                      |
|--|---------------------------|--|--------------|--------------------------|---------|-----------|-----------------|-------------------------------------|----------------------|
| Property Type  | Loan<br>Amount<br>Minimum | Loan Amount<br>Outstanding<br>Principle<br>Balance | LVR<br>up to | Interest<br>Rate<br>From | DD Fee  | LMF<br>PM | Est Fee<br>From | Commitment<br>Fee's are<br>deferred | Loan Term<br>From To |
| Residential House/Townhouse  | \$100,000                 | \$5,000,000  | 75%          | 21.00%                   | \$2,950 | 0.25%     | 2%+GST          | 1% + GST                            | 3-24 months          |
| Residential House/Townhouse (Sydney,<br>Melbourne, and Brisbane)                     | \$100,000                 | \$5,000,000  | 75%          | 21.00%                   | \$2,950 | 0.25%     | 2%+GST          | 1% + GST                            | 3-24 months          |
| Residential Unit   | \$100,000                 | \$3,000,000  | 75%          | 21.00%                   | \$2,950 | 0.25%     | 2%+GST          | 1% + GST                            | 3-24 months          |
| Residential Unit (Sydney, Melbourne and Brisbane only)                               | \$100,000                 | \$5,000,000  | 75%          | 21.00%                   | \$2,950 | 0.25%     | 2%+GST          | 1% + GST                            | 3-24 months          |
| Residential Metropolitan Land  | \$100,000                 | \$3,000,000  | 55%          | 21.00%                   | \$2,950 | 0.25%     | 2%+GST          | 1% + GST                            | 3-24 months          |
| Commercial - leased (lease must be to unrelated party of the Obligor)                | \$150,000                 | \$3,000,000  | 65%          | 21.00%                   | \$2,950 | 0.25%     | 2%+GST          | 1% + GST                            | 3-24 months          |
| Commercial - metropolitan vacant   | \$150,000                 | \$3,000,000  | 60%          | 21.00%                   | \$2,950 | 0.25%     | 2%+GST          | 1% + GST                            | 3-24 months          |
| Commercial - owner occupied  | \$150,000                 | \$5,000,000  | 65%          | 21.00%                   | \$2,950 | 0.25%     | 2%+GST          | 1% + GST                            | 3-24 months          |
| Commercial - owner occupied (Sydney,<br>Melbourne and Brisbane only)                 | \$150,000                 | \$5,000,000  | 65%          | 21.00%                   | \$2,950 | 0.25%     | 2%+GST          | 1% + GST                            | 3-24 months          |
| Commercial - leased (Sydney, Melbourne and Brisbane only)                            | \$150,000                 | \$5,000,000  | 65%          | 21.00%                   | \$2,950 | 0.25%     | 2%+GST          | 1% + GST                            | 3-24 months          |
| Commercial - vacant (Sydney, Melbourne and Brisbane only)                            | \$150,000                 | \$5,000,000  | 55%          | 21.00%                   | \$2,950 | 0.25%     | 2%+GST          | 1% + GST                            | 3-24 months          |
| Development site - metropolitan  | \$150,000                 | \$3,000,000  | 55%          | 21.00%                   | \$2,950 | 0.25%     | 2%+GST          | 1% + GST                            | 3-24 months          |

\*Note: Pricing on application (POA) for development exit deals, construction deals & deals > \$5,000,000

For Commercial, LVR's are not fixed. All loans are fixed interest and interest only.

2. Additional requirements

Fixed Rate only

The funding rate rates above are fixed rates, not subject to incremental changes aligned to the BBSW reference rate.

#### **UNACCEPTABLE PURPOSES:**

- No Construction
- No unsecured debt
- No Agricultural assets
- ▶ No Code
- ► No O/O resi purchases

#### **CAVEAT SETTLEMENTS!**

#### **ACCEPTABLE PURPOSES:**

- Payment of business debts
- Payment of Business taxation
- Working capital requirements
- Business cashflow
- Purchase investment property
- Purchase vacant land
- Property in recission
- Refinance & consolidation
- An advance on a refinance
- **Business opportunities**
- Incomplete renovations
- Residential land (with or without DA)
- Unlimited cash out on avail equity

### Our loans available only to:

Company Directors & Corporate Trustees of Family Trusts

equitylenders.com.au loans@equitylenders.com.au 1300 859 075

Broker/referrer enquiries welcome Lender and Mortgage Manager